

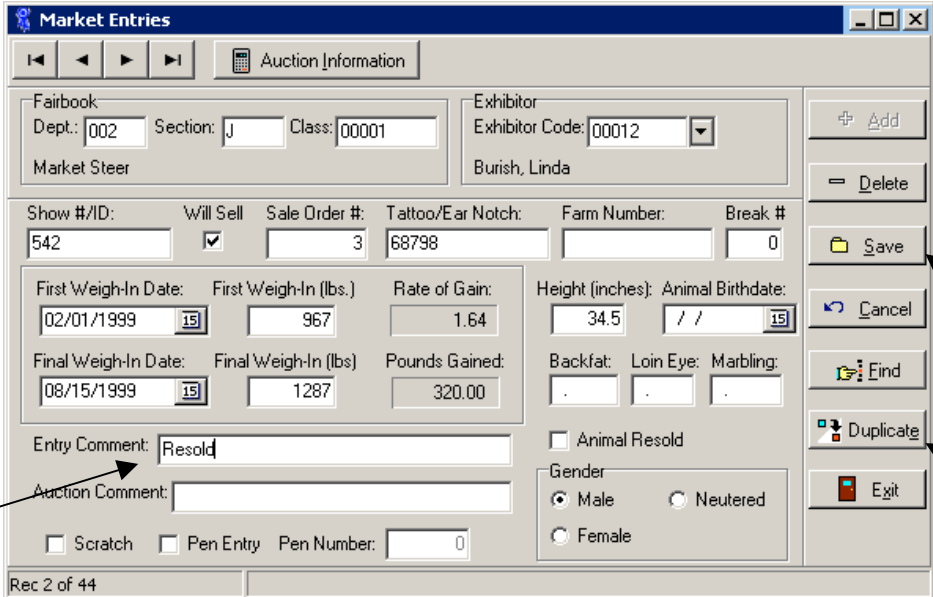
## Re-Selling a Market Animal

**Definition:** Within the **Blue Ribbon Fair Management** program the term **Animal Resold** is used to identify a market animal that is purchased originally from the exhibitor and the buyer then turns the animal back to the sale committee to be sold a second time. The proceeds from the first sale are paid to the original exhibitor. The proceeds from the second sale are usually used as a fundraiser and given to a charity, foundation, or other special cause.

**Note:** *This option is not used for animals that are purchased at market price by the processor. 'The Turn to Floor' option is used to send animals to the processor.*

If an animal is to be **Resold**, follow these steps to establish a second record to record the second sale.

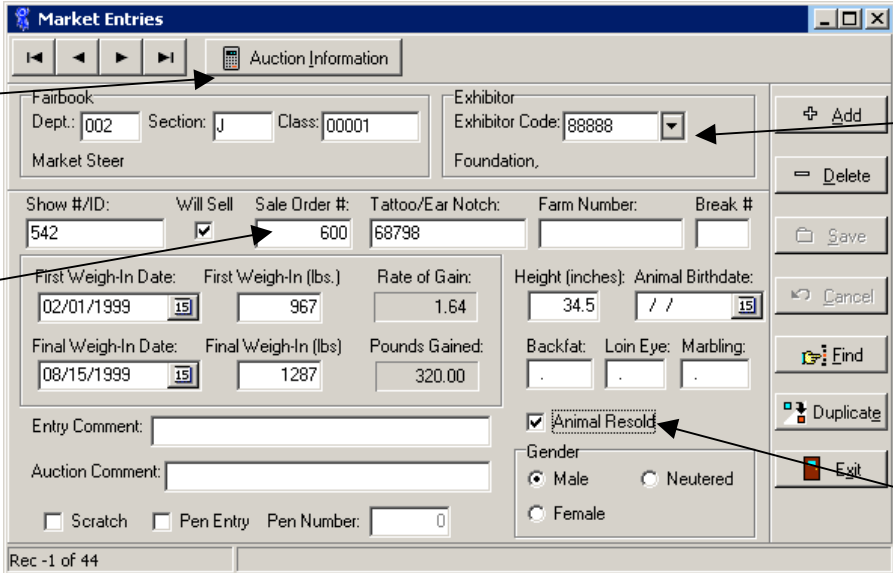
1. Create an exhibitor record in the name of the foundation or charity that is to receive the money. This facilitates tracking the money on your reports.



The screenshot shows the 'Market Entries' window with the following fields and values:

- Fairbook:** Dept: 002, Section: J, Class: 00001
- Exhibitor:** Exhibitor Code: 00012, Burish, Linda
- Show #/ID:** 542, **Will Sell:** checked, **Sale Order #:** 3, **Tattoo/Ear Notch:** 68798, **Farm Number:** , **Break #:** 0
- First Weigh-In Date:** 02/01/1999, **First Weigh-In (lbs.):** 967, **Rate of Gain:** 1.64
- Final Weigh-In Date:** 08/15/1999, **Final Weigh-In (lbs.):** 1287, **Pounds Gained:** 320.00
- Height (inches):** 34.5, **Animal Birthdate:** / /
- Backfat:** , **Loin Eye:** , **Marbling:** .
- Entry Comment:** Resold
- Auction Comment:**
- Animal Resold:**
- Gender:**  Male,  Neutered,  Female
- Buttons:** Add, Delete, Save, Cancel, Find, Duplicate, Exit

2. Display the original market entry. Type the word **Resold** on the **Entry Comment Line**. This will indicate that this animal was turned back to the auction for resale. This comment serves as future reference for the auction committee.
3. **Save** the record.
4. Click on the **Duplicate Key** to make a second copy of the entry.

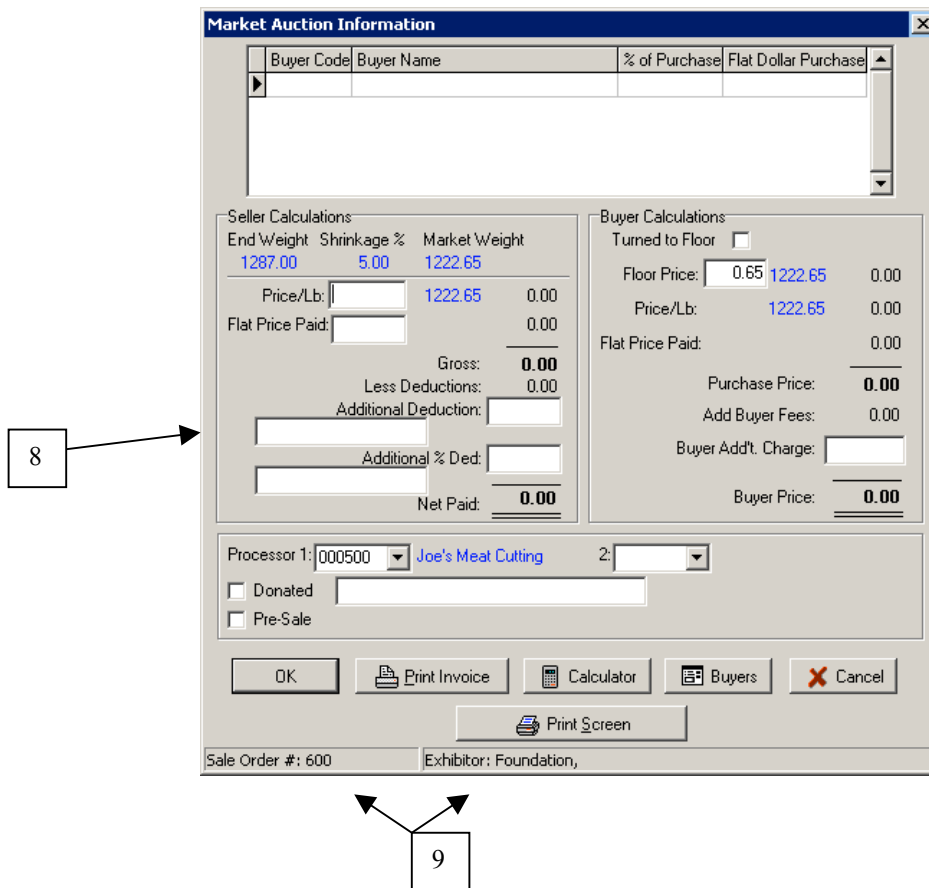


The screenshot shows the 'Market Entries' window with the following fields and callouts:

- 8**: Points to the 'Auction Information' tab at the top.
- 5**: Points to the 'Sale Order #' field, which contains the value '600'.
- 7**: Points to the 'Exhibitor Code' dropdown menu, which is set to '88888'.
- 6**: Points to the 'Animal Resold' checkbox, which is checked.

Other visible fields include: Fairbook (Dept: 002, Section: J, Class: 00001), Exhibitor (Exhibitor Code: 88888), Show #/ID (542), Will Sell (checked), Tattoo/Ear Notch (68798), Farm Number, Break #, First Weigh-In Date (02/01/1999), First Weigh-In (lbs.) (967), Rate of Gain (1.64), Height (inches) (34.5), Animal Birthdate, Final Weigh-In Date (08/15/1999), Final Weigh-In (lbs.) (1287), Pounds Gained (320.00), Backfat, Loin Eye, Marbling, Gender (Male, Neutered, Female), and buttons for Add, Delete, Save, Cancel, Find, Duplicate, and Exit.

5. On the duplicated record, change the ***Sale Order #*** to a range of numbers you plan to use for ***Resold*** animals.
6. Place a checkmark in the field ***Animal Resold***. This tells the computer that this record is a resale. It will then report on the ***Resale Auction Report***.
7. Change the ***Exhibitor Code*** field to the Exhibitor Number you have established for re-sales. In the above record, the money will be recorded for the Foundation.
8. Click on the ***Auction Information*** key to display the Auction Screen.



**Market Auction Information**

Buyer Code	Buyer Name	% of Purchase	Flat Dollar Purchase

**Seller Calculations:**

End Weight	Shrinkage %	Market Weight	
1287.00	5.00	1222.65	
Price/Lb:		1222.65	0.00
Flat Price Paid:			0.00
Gross:			<b>0.00</b>
Less Deductions:			0.00
Additional Deduction:			
Additional % Ded:			
Net Paid:			<b>0.00</b>

**Buyer Calculations:**

Turned to Floor

Floor Price: 0.65 1222.65 0.00

Price/Lb: 1222.65 0.00

Flat Price Paid: 0.00

Purchase Price: **0.00**

Add Buyer Fees: 0.00

Buyer Add't. Charge:

Buyer Price: **0.00**

Processor 1: 000500 Joe's Meat Cutting 2:

Donated  Pre-Sale

OK Print Invoice Calculator Buyers Cancel

Print Screen

Sale Order #: 600 Exhibitor: Foundation,

8. The Auction Screen is now set to enter the new buyer for this animal.
9. Note that the name of the Exhibitor (Seller) is now the Foundation.